



# TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

## SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED

Under Clause 41 of the Listing Agreement

(Rs. in lacs)

Particulars	3 months ended	Corresponding 3 months ended in the previous year	Year to Date Figures for		Previous accounting year ended
			Current Period Ended	Previous Year Ended	
			(30/09/2009) Unaudited	(30/09/2008) Unaudited	
<b>1. Segment Revenue:</b>					
(a) Pharmaceuticals	3505.24	2863.59	7151.59	5673.31	11371.82
(b) Medical Devices	451.82	366.74	866.03	771.63	1591.01
(c) Consumer Products Distribution	2161.77	1914.09	4520.55	4101.34	7975.52
(d) Others	296.04	220.98	540.79	459.88	1026.30
<b>Total</b>	<b>6414.87</b>	<b>5365.40</b>	<b>13078.96</b>	<b>11006.16</b>	<b>21964.65</b>
Less : Inter Segment Revenue	0.00	0.00	0.00	0.00	0.00
<b>Net Sales / Income from Operations</b>	<b>6414.87</b>	<b>5365.40</b>	<b>13078.96</b>	<b>11006.16</b>	<b>21964.65</b>
<b>2. Segment Results: [Profit (+) / Loss (-) before tax and interest from each segment]</b>					
(a) Pharmaceuticals	419.04	432.11	890.34	764.44	1418.43
(b) Medical Devices	168.51	147.77	332.23	321.89	706.93
(c) Consumer Products Distribution	-60.12	-68.79	-157.16	-349.95	-365.00
(d) Others	-57.25	-13.95	-108.12	-35.67	-127.49
<b>Total</b>	<b>470.18</b>	<b>497.14</b>	<b>957.29</b>	<b>700.71</b>	<b>1632.87</b>
Less : Interest Expenses	49.71	47.43	111.30	96.98	186.43
Less : Unallocable Expenses (Net of Unallocable Income)	95.79	67.19	155.14	126.73	123.80
<b>Total Profit (+) / Loss (-) from ordinary activities before tax and Exceptional Item(s)</b>	<b>324.68</b>	<b>382.52</b>	<b>690.85</b>	<b>477.00</b>	<b>1322.64</b>
Less: Exceptional Item(s)	0.00	0.00	0.00	0.00	0.00
<b>Total Profit (+) / Loss (-) from ordinary activities before tax and after Exceptional Item(s)</b>	<b>324.68</b>	<b>382.52</b>	<b>690.85</b>	<b>477.00</b>	<b>1322.64</b>
Extraordinary Items (Net of Tax Expenses)	0.00	0.00	0.00	-14.81	-14.81
<b>Total Profit (+) / Loss (-) before tax and after Extraordinary Item(s)</b>	<b>324.68</b>	<b>382.52</b>	<b>690.85</b>	<b>491.81</b>	<b>1337.45</b>
<b>3. Capital Employed</b>	<b>As on</b>	<b>As on</b>	<b>As on</b>	<b>As on</b>	<b>As on</b>
<b>(Segment Assets - Segment Liabilities)</b>	<b>30.09.2009</b>	<b>30.09.2008</b>	<b>30.09.2009</b>	<b>30.09.2008</b>	<b>31.03.2009</b>
(a) Pharmaceuticals	1332.84	1506.15	1332.84	1506.15	1134.30
(b) Medical Devices	1103.75	718.95	1103.75	718.95	849.00
(c) Consumer Products Distribution	278.72	345.10	278.72	345.10	596.49
(d) Others	743.84	338.90	743.84	338.90	677.54
<b>Total Capital Employed in Segments</b>	<b>3459.15</b>	<b>2909.10</b>	<b>3459.15</b>	<b>2909.10</b>	<b>3257.33</b>
Add : Unallocable Corporate Assets less Unallocable Corporate Liabilities	3665.13	2604.72	3665.13	2604.72	4033.06
<b>Total Capital Employed in Company</b>	<b>7124.28</b>	<b>5513.82</b>	<b>7124.28</b>	<b>5513.82</b>	<b>7290.39</b>

<b>NOTES:</b>	
1.	Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) considering the organisation structure and the differential risks and returns of these segments.
2.	Segment Sales is net of Excise Duty related to the Sales of own manufactured goods for the current as well as for the previous periods.
3.	Details of products included in each of the Segments are as below :
❖	Pharmaceuticals include products for both Human and Veterinary use. It also includes OTC Brands like Woodward's Gripewater distributed by the Consumer Products Division.
❖	Medical Devices include Artificial Heart Valves, Hernia Repair Mesh, Orthopaedic Implants, etc.
❖	Consumer Products Distribution consists of marketing and distribution of EVA Range of Cosmetics, Woodward's Baby Bath Soap, Good Home range of Scrubbers, Air Freshners, etc., (Own Brands) and also trading of Branded Condoms.
❖	"Others" comprise of ready-to-fry Cereal Snack Foods, Printing and Publishing of Maps and Atlases.
4.	The segment-wise revenue, results and capital employed figures relate to respective amounts directly identifiable to each of the segments. The unallocable expenditure includes expenses incurred on common services at the corporate level and also those expenses not identifiable to any specific segment.
5.	The prior periods' figures have been regrouped and reclassified, wherever necessary, to conform to the current periods' presentation.
	<b>For TTK HEALTHCARE LIMITED</b>
<b>PLACE : Chennai</b>	<b>T T RAGHUNATHAN</b>
<b>DATE : 30th October, 2009</b>	<b>EXECUTIVE VICE CHAIRMAN</b>