

**SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED**  
Under Clause 41 of the Listing Agreement

(Rs. In Lacs)

Particulars	Unaudited		Audited			Consolidated For the Year Ended 31.03.2003 Rs.
	Nine Months Ended 31.12.2002 Rs.	Quarter Ended 31.03.2003 Rs.	Quarter Ended 31.03.2002 Rs.	For the Year Ended		
				31.03.2003 Rs.	31.03.2002 Rs.	
<b>Segment Revenue:</b>						
Pharmaceuticals	4484.49	1287.14	1471.22	5771.63	3548.41	5771.63
Medical Devices	978.57	371.41	540.85	1349.98	2061.19	1349.98
Consumer Products Distribution	4790.54	1565.15	1330.62	6355.69	5437.34	6355.69
Printing / Maps	468.99	150.63	179.26	619.62	793.95	619.62
Third Party Administrator (TPA) Services	0.00	0.00	0.00	0.00	0.00	73.74
Others	462.31	164.84	149.86	627.15	516.96	627.15
<b>Total Segment Revenue</b>	<b>11184.90</b>	<b>3539.17</b>	<b>3671.81</b>	<b>14724.07</b>	<b>12357.85</b>	<b>14797.81</b>
<b>Less : Inter Segment Revenue</b>	<b>60.31</b>	<b>20.11</b>	<b>-140.21</b>	<b>80.42</b>	<b>85.49</b>	<b>80.42</b>
<b>Net Sales</b>	<b>11124.59</b>	<b>3519.06</b>	<b>3812.02</b>	<b>14643.65</b>	<b>12272.36</b>	<b>14717.39</b>
<b>Segment Results: (Profit before interest &amp; tax)</b>						
Pharmaceuticals	834.18	258.96	20.34	1093.14	-454.58	1093.14
Medical Devices	-125.96	-17.71	-561.80	-143.67	-640.97	-143.67
Consumer Products Distribution	86.59	11.65	-21.83	98.24	89.31	98.24
Printing / Maps	9.07	-19.46	-32.94	-10.39	7.87	-10.39
Third Party Administrator (TPA) Services	0.00	0.00	0.00	0.00	0.00	-73.77
Others	26.50	6.48	-35.13	32.98	-32.00	32.98
<b>Total Segment Results</b>	<b>830.38</b>	<b>239.92</b>	<b>-631.36</b>	<b>1070.30</b>	<b>-1030.37</b>	<b>996.53</b>
<b>Less : Interest Expenses</b>	<b>350.35</b>	<b>82.25</b>	<b>145.00</b>	<b>432.60</b>	<b>811.02</b>	<b>432.60</b>
<b>Less : Unallocable Expenses (Net of Unallocable Income)</b>	<b>371.66</b>	<b>102.52</b>	<b>-1374.55</b>	<b>474.18</b>	<b>-957.87</b>	<b>474.18</b>
<b>Total Profit / Loss before tax</b>	<b>108.37</b>	<b>55.15</b>	<b>598.19</b>	<b>163.52</b>	<b>-883.52</b>	<b>89.75</b>

**Capital Employed**

(Segment Assets Less Segment Liabilities as on 31st March, 2003)

(Rs. In lacs)

Particulars	UnAudited	Audited		Consolidated
	As on 31.12.2002 Rs.	As on 31.03.2003 Rs.	As on 31.03.2002 Rs.	As on 31.03.2003 Rs.
	Pharmaceuticals	2216.69	2167.26	2515.32
Medical Devices	3183.95	2602.18	3500.79	2602.18
Consumer Products Distribution	135.45	178.36	41.48	178.36
Printing / Maps	657.96	616.46	689.30	616.46
Third Party Administrator (TPA) Services	0.00	0.00	0.00	123.56

Others	271.31	276.82	284.04	276.82
<b>Total Capital Employed in Segments</b>	<b>6465.36</b>	<b>5841.08</b>	<b>7030.93</b>	<b>5964.64</b>
Add : Unallocable Corporate Assets	-312.62	-161.37	-347.47	-161.37
Less Corporate Liabilities				
<b>Total Capital Employed in Company</b>	<b>6152.74</b>	<b>5679.71</b>	<b>6683.46</b>	<b>5803.27</b>

**Notes:**

- Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) considering the organisation structure and the differential risks and returns of these segments.
- Details of products included in each of the Segments are as below :
  - Pharmaceuticals include products for both Human and Veterinary use.
  - Medical Devices include Artificial Heart Valves, Hernia Repair Mesh, Surgical Sutures, Catheters, Incontinence Bags, Gloves and Blood Lancets.
  - Consumer Products Distribution consists of trading of Branded Condoms, Shoe Care Products, Household Products, Hair Creams & Cosmetics and EVA Range of Ladies Cosmetics.
  - Printing/Maps comprise of Printing and Publishing of Maps and Atlases and Packaging Materials.
  - TPA Services comprise of the Third Party Administrator services rendered to Insurance Companies.
  - "Others" comprise of ready-to-fry Cereal Snack Food and Rice Sevai and Paper Products.
- The Segment-wise Revenue, Results and Capital Employed figures relate to respective amounts directly identifiable to each of the Segments. The unallocable expenditure includes expenses incurred on common services at the corporate level and all those expenses not identifiable to any specific segment.

**For TTK Healthcare Limited**

**Place : Bangalore**

**TT RAGHUNATHAN**

**Date : 28th June 2003**

**Executive Vice Chairman**