

# TTK HEALTHCARE LIMITED

*Regd. Office : No.6, Cathedral Road, Chennai 600 086*

## Segmentwise Revenue, Results & Capital Employed

Under Clause 41 of the Listing Agreement

(Rs. in lacs)

Particulars	Unaudited			Audited		Consolidated For the Year Ended 31.03.2004 Rs.
	Nine Months Ended 31.12.2004 Rs.	Quarter Ended		Year Ended		
		31.03.2005 Rs.	31.03.2004 Rs.	31.03.2005 Rs.	31.03.2004 Rs.	
<b>Segment Revenue:</b>						
Pharmaceuticals	4888.06	1043.26	1343.59	5931.32	5768.65	5768.65
Medical Devices	649.16	190.13	258.51	839.29	997.47	997.47
Consumer Products Distribution	5823.00	1804.42	1685.58	7627.42	6989.28	6989.28
Printing / Maps	501.87	71.61	147.11	573.48	550.80	550.80
Third Party Administrator (TPA) Services	0.00	0.00	0.00	0.00	0.00	655.88
Others	249.05	187.44	152.77	436.49	641.40	641.40
<b>Total Segment Revenue</b>	<b>12111.14</b>	<b>3296.86</b>	<b>3587.56</b>	<b>15408.00</b>	<b>14947.60</b>	<b>15603.48</b>
<b>Less : Inter Segment Revenue</b>	102.25	5.84	20.71	108.09	78.69	78.69
<b>Net Sales</b>	<b>12008.89</b>	<b>3291.02</b>	<b>3566.85</b>	<b>15299.91</b>	<b>14868.91</b>	<b>15524.79</b>
<b>Segment Results:</b> (Profit before interest & tax)						
Pharmaceuticals	754.65	-168.39	278.30	586.26	1077.41	1077.41
Medical Devices	-34.84	-7.40	-97.03	-42.24	-246.03	-246.03
Consumer Products Distribution	-19.80	-37.88	14.73	-57.68	39.43	39.43
Printing / Maps	-76.62	-137.05	-10.42	-213.67	-123.76	-123.76
Third Party Administrator (TPA) Services	0.00	0.00	0.00	0.00	0.00	30.94
Others	-92.20	10.01	-1.67	-82.19	19.19	19.19
<b>Total Segment Results</b>	<b>531.19</b>	<b>-340.71</b>	<b>183.91</b>	<b>190.48</b>	<b>766.24</b>	<b>797.18</b>
<b>Less : Interest Expenses</b>	176.06	73.15	74.15	249.21	325.23	335.46
<b>Less : Unallocable Expenses</b> (Net of Unallocable Income)	235.13	-81.51	93.44	153.62	324.45	324.45
<b>Total Profit / Loss (-) before tax and Extraordinary Item(s)</b>	<b>120.00</b>	<b>-332.35</b>	<b>16.32</b>	<b>-212.35</b>	<b>116.56</b>	<b>137.27</b>
<b>Less: VRS Amortized</b>	18.97	6.33	5.78	25.30	10.54	10.54
<b>Total Profit / Loss (-) before tax and after Extraordinary Item(s)</b>	<b>101.03</b>	<b>-338.68</b>	<b>10.54</b>	<b>-237.65</b>	<b>106.02</b>	<b>126.73</b>

## Capital Employed

(Segment Assets Less Segment Liabilities as on 31st March, 2005)

(Rs. in lacs)

Particulars	Unaudited	Audited		
	As on 31.12.2004	As on 31.03.2005	As on 31.03.2004	Consolidated as on 31.03.2004
	Rs.	Rs.	Rs.	Rs.
Pharmaceuticals	2073.54	1954.22	2110.31	2110.31
Medical Devices	2232.66	2114.08	2298.57	2298.57
Consumer Products Distribution	-48.24	16.52	160.04	160.04
Printing / Maps	280.76	145.34	355.71	355.71
Third Party Administrator (TPA) Services	0.00	0.00	0.00	360.34
Others	212.37	221.59	320.06	320.06
<b>Total Capital Employed in Segments</b>	<b>4751.09</b>	<b>4451.75</b>	<b>5244.69</b>	<b>5605.03</b>
<b>Add : Unallocable Corporate Assets less Unallocable Corporate Liabilities</b>	<b>-82.68</b>	<b>-108.95</b>	<b>-139.09</b>	<b>-139.09</b>
<b>Total Capital Employed in Company</b>	<b>4668.41</b>	<b>4342.80</b>	<b>5105.60</b>	<b>5465.94</b>

### Notes :

1. Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) considering the organisation structure and the differential risks and returns of these segments.
2. Segment Sales is net of Excise Duty related to the Sales of own manufactured goods for the current as well as for the previous periods.
3. Details of products included in each of the Segments are as below :
  - ❖ Pharmaceuticals include products for both Human and Veterinary use. It also includes OTC Brands like Woodward's Gripewater distributed by the Consumer Products Division.
  - ❖ Medical Devices include Artificial Heart Valves, Hernia Repair Mesh, Surgical Sutures, Catheters, Incontinence Bags, Gloves and Blood Lancets.
  - ❖ Consumer Products Distribution consists of marketing and distribution of EVA Range of Cosmetics (Own Brand) and also trading of Branded Condoms, Shoe care, Hair care and Toiletry Products.
  - ❖ Printing/Maps comprise of Printing and Publishing of Maps and Atlases and Packaging Materials.
  - ❖ TPA Services comprise of the Third Party Administrator services rendered to Insurance Companies.
  - ❖ "Others" comprise of ready-to-fry Cereal Snack Foods & Rice Sevai and Paper Products.
4. The segment-wise revenue, results and capital employed figures relate to respective amounts directly identifiable to each of the segments. The unallocable expenditure includes expenses incurred on common services at the corporate level and also those expenses not identifiable to any specific segment.
5. The prior periods' figures have been regrouped and reclassified, wherever necessary, to conform to the current periods' presentation.

**Place : Chennai**  
**Date : 27th June, 2005**

**for TTK Healthcare Limited**

**T T Raghunathan**  
**Executive Vice Chairman**