



# TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

## SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED

Under Clause 41 of the Listing Agreement

(Rs. in lacs)

| Particulars  | 3 Months ended    | Corresponding 3 Months ended in the Previous Year | Year Ended        | Previous Accounting Year ended |
|--|-------------------|---|-------------------|--------------------------------|
|  | (31/03/2011)      | (31/03/2010)                                      | (31/03/2011)      | (31/03/2010)                   |
|  | Unaudited         | Unaudited   | Audited           | Audited                        |
| <b>1. Segment Revenue:</b>   |                   |   |                   |                                |
| (a) Pharmaceuticals  | 3625.24           | 2917.32   | 15263.03          | 12641.55                       |
| (b) Medical Devices  | 460.13            | 501.09  | 1983.67           | 1886.95                        |
| (c) Consumer Products Distribution   | 3189.77           | 2150.59   | 12495.40          | 9569.89                        |
| (d) Foods  | 287.55            | 221.11  | 990.54            | 899.38                         |
| (e) Others   | 70.24             | 47.02   | 295.06            | 222.16                         |
| <b>Total</b>   | <b>7632.93</b>    | <b>5837.13</b>                                    | <b>31027.70</b>   | <b>25219.93</b>                |
| Less : Inter Segment Revenue   | 0.00              | 0.00  | 0.00              | 0.00                           |
| <b>Net Sales / Income from Operations</b>  | <b>7632.93</b>    | <b>5837.13</b>                                    | <b>31027.70</b>   | <b>25219.93</b>                |
| <b>2. Segment Results: [Profit (+) / Loss (-) before tax and interest from each segment]</b>         |                   |   |                   |                                |
| (a) Pharmaceuticals  | 483.12            | 416.97  | 2344.49           | 1642.40                        |
| (b) Medical Devices  | 239.49            | 244.75  | 707.74            | 780.68                         |
| (c) Consumer Products Distribution   | 79.82             | 23.32   | -140.38           | -152.65                        |
| (d) Foods  | -26.92            | -26.83  | -41.28            | -131.81                        |
| (e) Others   | -30.94            | -39.85  | -95.66            | -101.43                        |
| <b>Total</b>   | <b>744.57</b>     | <b>618.36</b>                                     | <b>2774.91</b>    | <b>2037.19</b>                 |
| Less : Interest Expenses   | 44.00             | 21.85   | 172.22            | 174.40                         |
| Less : Unallocable Expenses<br>(Net of Unallocable Income)   | 172.47            | 75.89   | 388.25            | 312.56                         |
| <b>Total Profit (+) / Loss (-) from ordinary activities before tax and Exceptional Item(s)</b>       | <b>528.10</b>     | <b>520.62</b>                                     | <b>2214.44</b>    | <b>1550.23</b>                 |
| Less: Exceptional Item(s)  | 0.00              | 0.00  | 0.00              | 0.00                           |
| <b>Total Profit (+) / Loss (-) from ordinary activities before tax and after Exceptional Item(s)</b> | <b>528.10</b>     | <b>520.62</b>                                     | <b>2214.44</b>    | <b>1550.23</b>                 |
| Extraordinary Items (Net of Tax Expenses)  | 0.00              | 0.00  | 0.00              | 0.00                           |
| <b>Total Profit (+) / Loss (-) before tax and after Extraordinary Item(s)</b>                        | <b>528.10</b>     | <b>520.62</b>                                     | <b>2214.44</b>    | <b>1550.23</b>                 |
| <b>3. Capital Employed</b>   | <b>As on</b>      | <b>As on</b>                                      | <b>As on</b>      | <b>As on</b>                   |
| <b>(Segment Assets - Segment Liabilities)</b>  | <b>31.03.2011</b> | <b>31.03.2010</b>                                 | <b>31.03.2011</b> | <b>31.03.2010</b>              |
| (a) Pharmaceuticals  | 1017.54           | 1233.21   | 1017.54           | 1233.21                        |
| (b) Medical Devices  | 1107.63           | 1017.75   | 1107.63           | 1017.75                        |
| (c) Consumer Products Distribution   | -14.75            | 259.38  | -14.75            | 259.38                         |
| (d) Foods  | 1493.29           | 969.34  | 1493.29           | 969.34                         |
| (e) Others   | 288.80            | 236.20  | 288.80            | 236.20                         |
| <b>Total Capital Employed in Segments</b>  | <b>3892.51</b>    | <b>3715.88</b>                                    | <b>3892.51</b>    | <b>3715.88</b>                 |
| Add : Unallocable Corporate Assets less<br>Unallocable Corporate Liabilities                         | 4810.43           | 3881.01   | 4810.43           | 3881.01                        |
| <b>Total Capital Employed in Company</b>   | <b>8702.94</b>    | <b>7596.89</b>                                    | <b>8702.94</b>    | <b>7596.89</b>                 |

**NOTES:**

1. Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) considering the organisation structure and the differential risks and returns of these segments.
2. Segment Sales is net of Excise Duty related to the Sales of own manufactured goods for the current as well as for the previous periods.
3. Details of products included in each of the Segments are as below :
  - ❖ Pharmaceuticals include products for both Human and Veterinary use. It also includes OTC Brands like Woodward's Gripewater distributed by the Consumer Products Division.
  - ❖ Medical Devices include Artificial Heart Valves, Hernia Repair Mesh, Orthopaedic Implants, etc.
  - ❖ Consumer Products Distribution consists of marketing and distribution of EVA Range of Cosmetics, Good Home range of Scrubbers, Air Freshners, etc., (Own Brands) and also trading of Branded Condoms. and Dr Scholl Range of Footcare Products.
  - ❖ Foods comprise of manufacturing and marketing of Food Products.
  - ❖ "Others" comprise of Printing and Publishing of Maps and Atlases.
4. The segment-wise revenue, results and capital employed figures relate to respective amounts directly identifiable to each of the segments. The unallocable expenditure includes expenses incurred on common services at the corporate level and also those expenses not identifiable to any specific segment.
5. The prior periods' figures have been regrouped and reclassified, wherever necessary, to conform to the current periods' presentation.

For TTK HEALTHCARE LIMITED

PLACE : Chennai  
DATE : May 24, 2011

  
T T RAGHUNATHAN  
EXECUTIVE VICE CHAIRMAN